

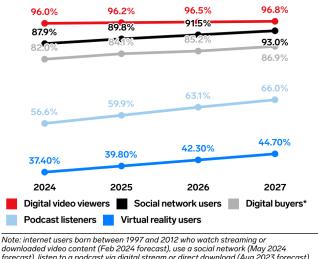
Where to reach Gen Z online

Article



Nearly All Gen Zers Watch Digital Video, but Social Media Remains Close Behind

% of US Gen Z population, by digital activity, 2024-2027



Note: internet users born between 1997 and 2012 who watch streaming or downloaded video content (Feb 2024 forecast), use a social network (May 2024 forecast), listen to a podcast via digital stream or direct download (Aug 2023 forecast), or experience virtual reality content (May 2024 forecast) via any device at least once per month; "ages 14+; internet users born between 1997 and 2012 who have made at least one purchase via any digital channel during the calendar year, including desktop/laptop, mobile, and tablet purchases (Feb 2024 forecast)

Source: EMARKETER Forecast, May 2024

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Key stat: 87.9% of US <u>Gen Zers</u> are <u>social network</u> users, according to our forecast. That puts social media use just behind digital video viewing, but the gap will close over the next few years.

Beyond the chart:

- US Gen Zers are most likely to be on YouTube, where 89.3% of the cohort spends time. That's followed by Instagram (72.5%), TikTok (71.2%), and Snapchat (70.3%), per our forecast.
- But <u>advertisers</u> shouldn't discount smaller platforms like Reddit, where Gen Z use is accelerating, or Pinterest, where the number of US Gen Z users will rival that of <u>millennials</u> by 2028, per our forecast.
- Though Gen Z's VR use lingers behind any other form of media, activity is on the rise, and advertisers should keep a close eye on the tech as applications become more accessible.

Use this chart:

- Pitch the importance of reaching Gen Z on video and social.
- Demonstrate Gen Z's low but growing VR use.



Evaluate advertising to Gen Zers via podcasts.

More like this:

- Social media overtakes search engines for discovery among Gen Z and millennials
- There isn't a clear go-to platform for social search among Gen Z
- Gen Z Technology and Media Preferences 2024
- Path to Purchase: Moving from Awareness to Conversion webinar

Methodology: Estimates are based on the analysis of survey and web traffic data from research firms and regulatory agencies, historical trends, and demographic adoption trends.

