

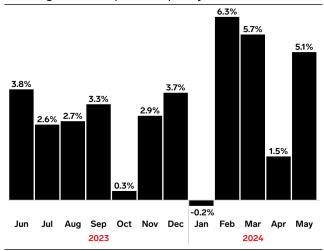
Retail and dining foot traffic is up

Article



US Retail and Dining Foot Traffic Growth, June 2023-May 2024

% change vs. same period of prior year



Note: data based on the Placer 100 Retail & Dining Index, a curated list of leading chains that often serve as prime tenants for shopping centers and malls Source: Placer.ai, June 25, 2024

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Key stat: US <u>retail</u> and dining foot traffic has grown nearly every month from June 2023 to May 2024, compared with the same period a year prior, according to data from Placer.ai.

Beyond the chart:

- Physical retail will account for 83.7% of all US retail sales this year, amounting to \$6.234
 trillion, according to our February 2024 forecast.
- Retail stores including Bloomingdale's, Whole Foods Market, and IKEA are embracing smallerformat stores to draw foot traffic where consumers live and work.
- These localized shopping experiences are gaining traction too, according to Placer.ai. For example, BJ's Wholesale Club's small-format location in Warwick, Rhode Island, outperformed its state and nationwide averages in four of the first five months of the year.
- In addition to offering a space for consumers to test, try on, and experience products, physical stores also act as a billboard to keep the brand top of mind for passersby.

Use this chart:

- Benchmark store traffic against industry trends.
- Advocate for investment in physical retail and dining space.



Make a case for elevated in-store <u>experiences</u>, such as demos or events.

More like this:

- Placer 100 Retail and Dining Index
- Physical stores have more influence than any single digital channel in driving fashion discovery
- 5 charts on the importance of physical retail and improving the in-store experience
- 3 lessons from retailers that have reimagined physical retail

Methodology: Data is from Placer.ai. Placer.ai analyzes 1.5+ billion monthly visitors across 20 million devices, 13+ million venues, thousands of segments, and 500+ mobile apps. Placer.ai is a location analytics and foot traffic data company.

