

eMarketer's Live Analyst Series | PRO View, June 2019

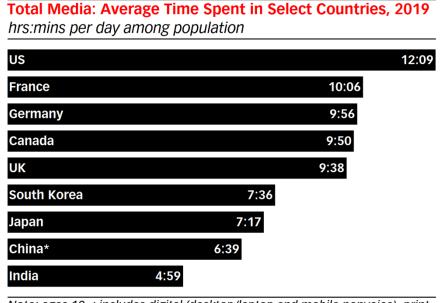
How Consumers Spend Time with Media



US Consumers Spend the Most Time with Media

The US has the highest total time spent with media by adults (18+) averaging 12 hours, 9 minutes per day.

That's more than double the figure for India, whose total is the lowest among the nine countries we cover.



Note: ages 18+; includes digital (desktop/laptop and mobile nonvoice), print (magazines and newspapers), radio, TV and other; includes all time spent with each medium, regardless of multitasking; *excludes Hong Kong Source: eMarketer, April 2019

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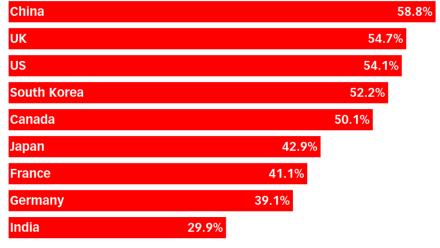


Digital's Share of Time Spent Still Growing

China is the country where digital time spent accounts for the largest proportion of total time spent with media, at 58.8%.

Digital's share is also above 50% in South Korea, the UK, the US and (barely) Canada, but well under 50% in France, Germany and Japan.





Note: ages 18+; includes all time spent with internet activities on desktop/laptop computers and mobile devices, regardless of multitasking Source: eMarketer, April 2019

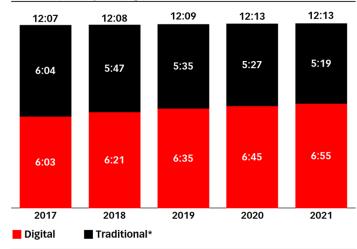
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Overall, US Time Spent with Media Is Plateauing

But where consumers are spending their time continues to shift from traditional media to digital. Average Time Spent with Media in the US, Traditional* vs. Digital, 2017-2021

hrs:mins per day among population



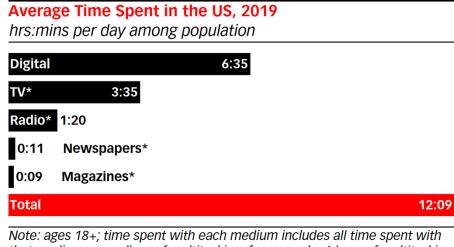
Note: ages 18+; time spent with each medium includes all time spent with that medium, regardless of multitasking; for example, 1 hour of multitasking on a mobile device while watching TV is counted as 1 hour for TV and 1 hour for mobile; numbers may not add up to total due to rounding; *includes time spent on TV, newspapers, magazines and radio Source: eMarketer, April 2019

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US Consumers Still Spend A Lot of Time with TV

An important note on how we account for multitasking in our estimates of time spent with media: If someone spends an hour watching TV (for example) and uses a smartphone to surf the web during the same hour, we count this as an hour of usage for each medium, and hence as 2 hours of total media time.



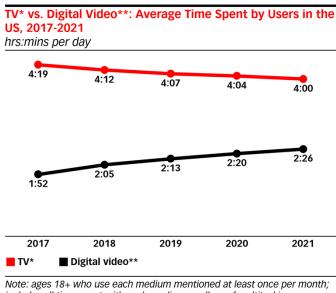
Note: ages 18+; time spent with each medium includes all time spent with that medium, regardless of multitasking; for example, 1 hour of multitasking on TV while listening to radio is counted as 1 hour for TV and 1 hour for radio; *excludes digital

Source: eMarketer, April 2019

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US Time Spent with TV Still Exceeds Digital Video



Note: ages 18+ who use each medium mentioned at least once per month; includes all time spent with each media regardless of multitasking; *includes live, DVR and other prerecorded video (such as video downloaded form the internet but saved locally); **includes viewing via desktop/laptop computers, mobile (smartphones and tablets) and other connected devices (game consoles, connected TVs or OTT devices) Source: eMarketer, April 2019

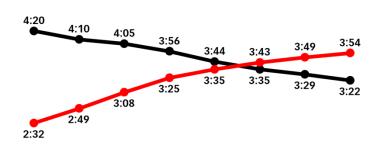
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US Time Spent with Mobile Will Pass TV in 2019

TV and Mobile Devices: Average Time Spent in the US, 2014-2021

hrs:mins per day among population





Note: ages 18+; time spent with each medium includes all time spent with that medium, regardless of multitasking; for example, 1 hour of multitasking on desktop/laptop while watching TV is counted as 1 hour for TV and 1 hour for desktop/laptop; *excludes digital Source: eMarketer, April 2019

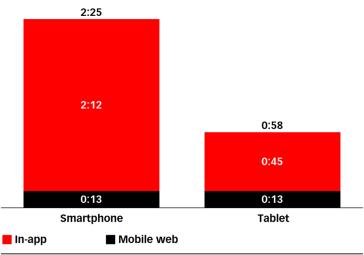
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Apps Capture an Outsized Portion of Mobile Time

Mobile Internet: Average Time Spent on Smartphones and Tablets in the US, In-App vs. Mobile Web, 2019

hrs:mins per day among population



Note: ages 18+; time spent with each device includes all time spent with that device, regardless of multitasking Source: April 2019

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Top Apps: Audio and Social Networks

Mobile App Activities: Average Time Spent in the US, 2017-2021

hrs:mins per day among population

| | 2017 | 2018 | 2019 | 2020 | 2021 |
|-----------------|------|------|------|------|------|
| Audio | 0:46 | 0:50 | 0:53 | 0:55 | 0:57 |
| Social networks | 0:37 | 0:40 | 0:43 | 0:45 | 0:47 |
| Video | 0:29 | 0:32 | 0:34 | 0:36 | 0:38 |
| Games | 0:20 | 0:21 | 0:22 | 0:22 | 0:22 |
| Messaging | 0:10 | 0:12 | 0:12 | 0:13 | 0:14 |
| Total | 2:33 | 2:47 | 2:57 | 3:06 | 3:12 |

Note: ages 18+; includes all time spent with mobile apps, regardless of multitasking; for example, 1 hour of multitasking with social network apps while listening to mobile audio apps counts as 1 hour for social and 1 hour for audio; numbers do not add up to total due to exclusion of "other" category

Source: eMarketer, April 2019

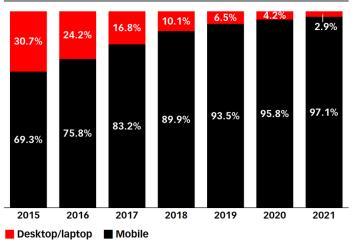
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Social Network Time Spent is Mainly Mobile

Social Networks: Share of Average Daily Time Spent in the US, by Device, 2015-2021

% of total among population



Note: ages 18+; includes all time spent with social networks, regardless of multitasking; includes usage via desktop/laptop computers and mobile (smartphones and tablets)

Source: eMarketer, April 2019

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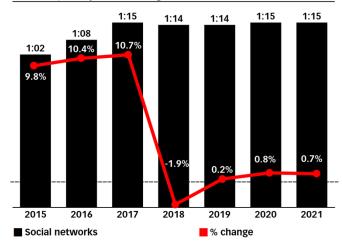


Social Time Spent is Plateauing in the US

US users' daily time on social networks declined for the first time last year and will be essentially flat through 2021.

Social Networks: Average Time Spent by Users in the US, 2015-2021

hrs:mins per day and % change



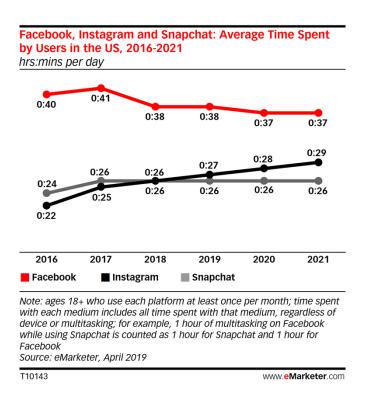
Note: ages 18+ who access their social network account via any device at least once per month; time spent with each medium includes all time spent with that medium, regardless of device or multitasking; for example, 1 hour of multitasking on Facebook while using Snapchat is counted as 1 hour for Snapchat and 1 hour for Facebook Source: eMarketer, April 2019

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Blame Facebook for Slowing Social Time Spent

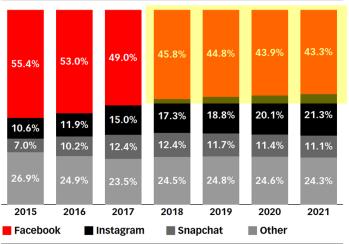




Facebook Is No Longer Majority of Social Time

Social Networks: Share of Average Daily Time Spent in the US, by Platform, 2015-2021

% of total among population



Facebook now accounts for less than half of US social time spent

Note: ages 18+; includes all time spent with social networks, regardless of multitasking; includes usage via desktop/laptop computers and mobile (smartphones and tablets)
Source: eMarketer, April 2019

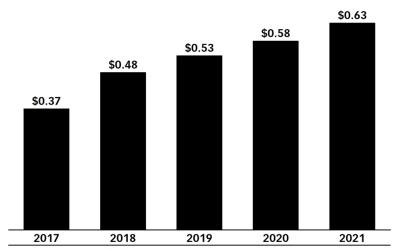
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Advertisers Continue to Invest in Facebook

Ad Spending per Hour Spent with Facebook per Adult in the US, 2017-2021

in \$



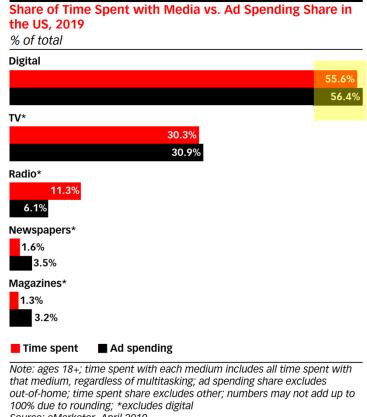
Note: ages 18+; excludes Instagram Source: eMarketer, February 2019

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Digital Flip

Digital's share of ad spending will exceed its share of time spent for first time.



Source: eMarketer, April 2019

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US Mobile Ad Spending per Hour Will Surpass TV

| Ad Spending per Hour with I | Media per Adult in the US, by |
|-----------------------------|-------------------------------|
| Media, 2017-2021 | |

| 2017 | 2018 | 2019 | 2020 | 2021 |
|--------|--|--|---|---|
| \$0.65 | \$0.57 | \$0.48 | \$0.42 | \$0.36 |
| \$0.71 | \$0.61 | \$0.52 | \$0.46 | \$0.42 |
| \$0.60 | \$0.53 | \$0.45 | \$0.38 | \$0.32 |
| \$0.19 | \$0.21 | \$0.21 | \$0.22 | \$0.22 |
| \$0.16 | \$0.18 | \$0.21 | \$0.24 | \$0.26 |
| \$0.18 | \$0.21 | \$0.25 | \$0.29 | \$0.33 |
| \$0.13 | \$0.15 | \$0.16 | \$0.16 | \$0.18 |
| \$0.11 | \$0.11 | \$0.11 | \$0.11 | \$0.11 |
| \$0.18 | \$0.20 | \$0.21 | \$0.22 | \$0.24 |
| | \$0.65 \$0.71 \$0.60 \$0.19 \$0.16 \$0.18 \$0.13 | \$0.65 \$0.57 \$0.71 \$0.61 \$0.60 \$0.53 \$0.19 \$0.21 \$0.16 \$0.18 \$0.18 \$0.21 \$0.13 \$0.15 \$0.11 \$0.11 | \$0.65 \$0.57 \$0.48 \$0.71 \$0.61 \$0.52 \$0.60 \$0.53 \$0.45 \$0.19 \$0.21 \$0.21 \$0.16 \$0.18 \$0.21 \$0.18 \$0.21 \$0.25 \$0.13 \$0.15 \$0.16 \$0.11 \$0.11 \$0.11 | \$0.65 \$0.57 \$0.48 \$0.42 \$0.71 \$0.61 \$0.52 \$0.46 \$0.60 \$0.53 \$0.45 \$0.38 \$0.19 \$0.21 \$0.21 \$0.22 \$0.16 \$0.18 \$0.21 \$0.24 \$0.18 \$0.21 \$0.25 \$0.29 \$0.13 \$0.15 \$0.16 \$0.16 \$0.11 \$0.11 \$0.11 \$0.11 |

Note: ages 18+; *excludes digital; **desktop/laptop includes all internet activities on desktop and laptop computers

Source: eMarketer, April 2019

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Key Takeaways

- Digital's share of time spent is above 50% in China, US, UK, South Korea and Canada, but under 50% in France, Germany, Japan and India. In every market, digital's share still has room to grow.
- Marketers cannot count on consumers to spend more and more time using media in US. The
 earlier surge of time spent was tied to a particular moment in digital history—especially to the mass
 adoption of smartphones. We're now in a period where gains in time spent for one category typically
 mean losses for another.
- True: Time spent with TV is declining. False: Time spent with TV has been eclipsed by time spent with digital video. That day may come, but it's not within sight. For marketers, most consumers are still reachable via traditional TV, though more and more time is spent in ad-free digital video environments like Netflix.
- Advertisers are pursuing consumers onto mobile devices, where the latter spend much of their time. This does not necessarily mean, though, that advertisers have figured out how to use that medium effectively.

