TikTok gains favor among Gen Z over Google for searches

Article



The news: TikTok is evolving beyond entertainment, with consumers using it as a search engine for information, recipes, music, and more, per an Adobe study.

 Nearly 10% of Gen Z users now prefer TikTok over established search engines like Google when looking for information—suggesting it is gaining trust and usability as a reliable source





of information.

This follows a recent HerCampus study finding that 74% of Gen Z internet users <u>use TikTok</u> for search and 51% favor it over **Google**, primarily due to its short-form video format.

The platform is leaning into this trend. In September, TikTok began testing third-party features like integrating Google Search in addition to <u>incorporating Wikipedia entries</u> into its search results to expand its offerings beyond short-form video.

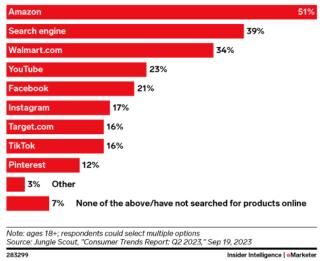
Why it matters: The rise of TikTok as a search engine holds considerable significance in the digital landscape.

- The study shows that 40% of consumers use TikTok for information, with the app being especially popular among younger generations, as 64% of Gen Z and 49% of millennials do so. This highlights TikTok's importance for businesses targeting these demographics.
- TikTok is not limited to a specific niche; it has become a go-to platform for a wide range of topics. From cooking recipes, favored 29% more by Gen Z than millennials, to music, DIY ideas, fashion, and more, TikTok caters to a diverse set of interests. This versatility makes it a one-stop destination for users seeking various types of information.
- The study emphasizes video tutorials as the top choice for 62% of TikTok users, with 39% and 38% favoring reviews and personal anecdotes, respectively. This underscores the need for captivating video content on TikTok.
- In the future, over 53% of businesses intend to boost their investment in TikTok marketing,
 recognizing its effectiveness despite engagement and content creation challenges.
 - Our take: TikTok's rising use for search signifies a fundamental shift in how people find information and engage with content. Its personalized approach, diverse content, and trustworthiness fuel its rapid growth.
- For businesses, TikTok offers a valuable avenue to connect with younger audiences and become industry authorities.
- TikTok's transformation into a search engine isn't a fleeting trend; businesses and content creators can employ it to remain relevant. Prioritizing user experience and creative content will likely translate to success.



Where US Consumers Start Their Search When Online Shopping, Q3 2023

% of respondents



Insider Intelligence | eMarketer



