Tinder and Match.com open hearts, but not wallets, amid belt-tightening

Article



For more insights and key statistics on the biggest trends in today's most disruptive industries, subscribe to our Chart of the Day newsletter.





Tinder is the go-to dating app among millennials and Gen Zers in the US, but when it comes to adults 50 and older, Match.com is the online platform of choice, per the Pew Research Center.

Other top platforms across generations include Bumble, OkCupid, and eHarmony.

Online Dating Platforms Ever Used by US Online Dating Users, by Age, July 2022

% of respondents in each group

| | 18-29 | 30-49 | 50-64 | 65+ | Total |
|----------|-------|-------|-------|-----|-------|
| Tinder | 79% | 44% | 17% | 1% | 46% |
| Match | 9% | 34% | 54% | 44% | 31% |
| Bumble | 51% | 24% | 9% | 2% | 28% |
| OkCupid | 18% | 28% | 15% | 4% | 21% |
| eharmony | 7% | 21% | 28% | 34% | 19% |
| Hinge | 39% | 14% | 3% | 1% | 19% |
| Grindr | 9% | 6% | 6% | 1% | 6% |
| HER | 6% | 1% | 1% | 1% | 3% |
| Other | 15% | 36% | 43% | 39% | 31% |
| | | | | | |

Note: among respondents who have ever used a dating site or app Source: Pew Research Center, "From Looking for Love to Swiping the Field: Online Dating in the U.S.," Feb 2, 2023

80169

eMarketer | InsiderIntelligence.com

Beyond the chart: Last month, Match Group, the parent company of Tinder, Match.com, OkCupid, and Hinge, warned shareholders that its Q1 2023 revenues would fall below expectations, partly due to "weaker-than-expected product execution" at Tinder.

Price sensitivity may be another culprit, Third Bridge analyst Nicholas Cauley told Reuters, as consumers prioritize necessities and cut discretionary spending.

As it faces more competition from apps like Bumble, Tinder will launch its first global marketing campaign this year.

More like this:

- Tinder rolls out new safety features, including an Incognito Mode
- Tinder gets swiped left as Match's forecast disappoints
- Gen Z is the social video generation, and TikTok is its platform
- Q1 2023 Paid Social Forecast and Trends
- Yesterday's Chart of the Day: The top 10 shopping apps



