The top 10 ecommerce sites in the US

Article





Top 10 Ecommerce Sites, Ranked by US Monthly Visits, Nov 2023

millions

amazon.com

2,076.1

ebay.com

543.8

walmart.com

492.7

etsy.com

276.2

target.com

217.4

t-mobile.com

202.3

homedepot.com

191.0

att.com

173.8

bestbuy.com

155.9

apple.com

150.3

Note: includes desktop and mobile web

Source: Similarweb, "Top Ecommerce Companies in the USA," Jan 25, 2024

284770

Insider Intelligence | eMarketer



Key stat: Amazon's website is by far the most visited ecommerce site by monthly visitors in the US, per November 2023 Similarweb data.

Beyond the chart:

- Website visits don't necessarily translate to sales. Etsy is No. 4 in terms of visits, but will account for less than 1% of total US retail ecommerce sales this year, per our November 2023 forecast.
- While Amazon and Walmart are in competition for sales, Amazon has many more web visits,
 which is good news for its retail media business.
- In fact, all retailers in the top five have sizable retail media businesses.
- Super Bowl star Temu did not crack the top 10, with 92.2 million monthly visits, but it did see
 YoY growth of 701% in visits in 2023, according to Similarweb.

Use this chart:

- Determine where to invest retail media dollars.
- Assess which marketplaces to work with.

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A previous version of this story noted unique visitors. The chart shows visitors.