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Older on-demand subscribers fuel digital video viewer growth in the UK

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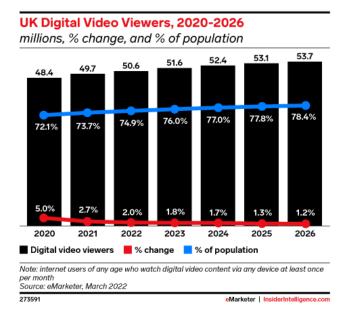


The number of digital video viewers in the UK continues to grow. This year, almost **threequarters (74.9%)** of the population, totaling **50.6 million**, will watch digital video. This is up

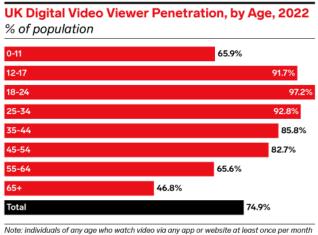




from **72.1**% in 2020 and **68.9**% pre-pandemic (in 2019). The growth rate is slowing, but despite high penetration in the UK, the growth remains on par with some of the world's leading countries.



As with most digital behaviors, younger age groups are the most likely to be digital video viewers—particularly those with their own disposable income. Monthly digital video viewership is particularly high among 18- to 24-year-olds, at **97.2**%. Other younger cohorts (ages 12 to 17 and 25 to 34) also display penetration rates above **90**%.



Note: individuals of any age who watch video via any app or website at least once per month that provides streaming video content over the internet and bypasses traditional distribution; examples include BBC iPlayer, Netflix and YouTube Source: eMarketer, March 2022

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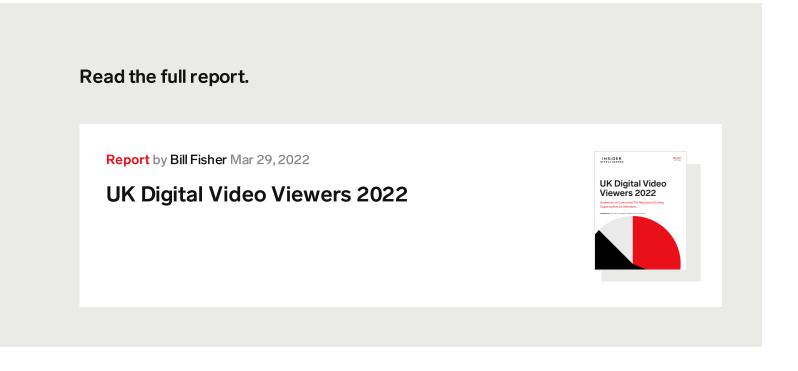


However, older age groups made the shift to digital video in droves during pandemic restrictions, and healthy growth will continue. Younger people in the UK are more likely to be digital video viewers, but growth in user numbers tells a story of older generations looking to jump on board.

In 2020, when the first stay-at-home orders were enforced in the UK, digital viewer numbers in the 65-and-older age group jumped by **18.7**%. That rate slowed in 2021, but even then, it was higher than for any other age group. This will continue to be the case throughout our forecast.

It's likely these older viewers are boosting SVOD growth. We noted earlier that subscription OTT video viewer growth was accounting for an ever-greater proportion of the overall OTT viewer total. Access to SVOD services among 65- to 75-year-olds has been on a steady rise, per September 2021 Ipsos MORI research for Deloitte. A significant jump in 2020 was followed by an even-more-impressive rise in 2021, when the study found **57%** had access to such services.

Older generations are in a much better financial situation than their younger peers. According to data from the ONS, median total wealth among those in their early 60s is almost nine times as high as those in their early 30s. It's unsurprising to see them acting as the main fuel to SVOD's fire as the platforms are closest to their staple of traditional TV.











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