

## Bank marketers must navigate an increasingly fragmented social media landscape

## Article



**The news:** Over 115,000 **X** (formerly **Twitter**) users exited the platform after the US election, <u>per</u> NPR. Meanwhile, **Bluesky** added over 700,000 new users in the week of November 11.



**How we got here:** Elon Musk's role in helping President-elect Donald Trump secure his victory, along with some <u>unpopular platform policies</u>, left many users searching for a new online community.

 User dissatisfaction with Threads' <u>"engagement bait" and flawed moderation algorithms</u> has also boosted Bluesky. Though Threads remains almost <u>14 times larger than Bluesky with 275</u> <u>million users</u>, and similar daily growth.

## The changing social media space will shape banks' strategies:

- Some advertisers will stick—or return—to X to show goodwill toward Musk.
- Threads remains popular and it's now expected to support ads in early 2025, per The Information.
- And while ads aren't yet allowed on Bluesky, businesses can set up user accounts and share content, per Marketing Vantage.

**Key takeaways:** Bank marketers face tough choices in a politically charged environment, as ad placements signal alliances and values.

- Banks must evaluate whether their target audiences remain active on X or have joined the exodus to competing platforms.
- They must also consider the risk of alienating younger, socially conscious consumers who <u>choose</u> brands that align with their values.
- Financial institutions that want to reach former X users should join Threads and Bluesky now to understand what content resonates with their users. This prepares them to launch ads when the platforms allow it.

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