

Paid search marketers are bullish on the future of chat-based search ads

Article



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| Effectiveness of Future Chat-Based Search Ads According to US Paid Search Marketers, April 2023 % of respondents | |
|--|----------------------------------|
| Extremely effective 20% | |
| Very effective | 41% |
| Moderately effective 19% | |
| 11% Slightly effective | |
| 9% Not effective at all | |
| Note: n=1,000 Source: NP Digital, "Paid Media Fast Forward," July 17, 2 | 023 |
| 282757 | Insider Intelligence eMarketer |

Key stat: 61% of US paid search marketers think future chat-based search advertising will be very or extremely effective, according to NP Digital.

Beyond the chart:

- Both Google and Microsoft are experimenting with integrating ads into their respective chatbot experiences.
- Google's CEO Sundar Pichai called the company's Search Generative Experience (SGE) "a clear quality win," but search experts still aren't sold on SGE's effectiveness.
- Chat-based search could provide users with more conversational, personalized search results. However, there are concerns around misinformation, a cluttered interface, and regulatory risks, according to our ChatGPT and Generative AI in Search report.

Use this chart:

- Understand industry attitudes around chat-based search ads.
- Justify exploration of chat-based search experiences like SGE.

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Methodology: Data is from the July 2023 NP Digital report titled "Paid Media Fast Forward." 1,000 US paid search marketers were surveyed online during April 2023.



