

## OpenAl at 2: From Al pioneer to Big Tech contender

**Article** 



The trendsetter: OpenAI, the AI startup that's credited with leading the worldwide integration of generative AI (genAI), celebrated its two-year anniversary recently.

The company launched GPT-2 in late 2019 and <u>quickly iterated and expanded its offerings</u>, bringing conversational AI subscription services into the mainstream.



Since then, the company has diversified into smartphones, PCs, and AI wearables while taking in billions of dollars in investments to reach a \$157 billion valuation.

Now on the cusp of transitioning to a for-profit Al company, we look at what's next for the **ChatGPT**-maker.

A tumultuous history: OpenAl's sudden climb and a <u>large investment from Microsoft</u> elevated the Al startup. Its meteoric rise and controversies were highly scrutinized and public.

- The company's leadership has seen notable <u>departures from key personnel</u> who were at odds with the company's shift from an AI research nonprofit to for-profit AI innovator.
- CEO Sam Altman, who was fired and rehired, remains the only constant in OpenAl's leadership
  and has the leverage to shape the company according to his vision.

**OpenAl's direction:** "We'll soon have Al working for each of us as a personal team, full of virtual experts in different areas, working together to create almost anything we can imagine," Altman recently wrote in an essay on "The Intelligence Age."

- Monetizing AI solutions while retaining accessibility will be key. OpenAI's subscription models, such as ChatGPT Plus, signal the push for profitability.
- Research continues on GPT-4 and multimodal systems. Expanding beyond text to video, Al agents, and business automation would broaden applications and monetize Al faster.

Al rivals on the rise: OpenAl's biggest competition could come from Al startups led by its former founders—79 OpenAl alumni have founded at least 28 organizations, and 25 are forprofit companies, per <a href="Crunchbase">Crunchbase</a>.

- Anthropic, Perplexity, xAI and <u>Safe Superintelligence</u> are just a few of the AI startups led by executives who were part of OpenAI's early success.
- Co-founder Elon Musk is asking a federal court to stop OpenAl's move to a fully for-profit business claiming antitrust for OpenAl allegedly asking investors to forgo investing in rival companies like x.Al, per <u>CNBC</u>.

Our take: The company's transition from nonprofit startup to Big Tech company is likely to bring in more investments but also heightens expectations that the company can continue to innovate and be profitable in the long term.



Company	Chatbot	Large language model (LLM)	Image generator	Video generator
Microsoft	Copilot	MAI-1	Microsoft Designer	VASA-1
	ChatGPT	GPT-40 (latest model)	Dall-E 3	Sora
Google	Gemini	Gemini	Imagen 2	Lumiere
<b>∞</b> Meta	Meta Al	Meta Llama	Imagine	Make-A-Video
amazon	Q	Olympus	Amazon Titan Image Generator	_
ANTHROP\C	Claude	Claude 3, Opus	_	-

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