

Walmart Is US Amazon Prime Members' Site of Choice for Products Unavailable on Amazon

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Shelagh Dolan

Walmart has reported a significant uptick in digital sales over the past six months, and it has likely won business from Amazon as the pandemic affected logistics.



Search agency Tinuiti found in August 2020 polling that two in five US Amazon Prime members reported shopping at Walmart's site if items were out of stock or delayed on Amazon.



When asked about specific product categories, the US internet users surveyed were more likely to say they searched on Amazon for most items, but Walmart was significantly ahead of Amazon among consumers searching for food and grocery—an area of intense competition between the two retailers during the pandemic in particular.

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