As TikTok amasses users, Triller amasses lawsuits

Article



The news: Triller has two goals for the rest of the year. A) a successful \$3 billion IPO is before the end of the year, and B) not get sued by anyone else.

- The video-sharing social platform raised \$200 million in loans and equity financing, according to the Wrap. Its target IPO valuation is down from an earlier \$5 billion goal, which it abandoned because of market turbulence.
- But a deluge of lawsuits and other complaints against Triller underscore how difficult it is to launch and maintain a successful upstart social platform.



Want a scandal? Take your pick: Musicians Swizz Beatz and Timbaland filed a lawsuit against Triller claiming the platform owes them more than \$28 million after purchasing their livestreaming music competition Verzuz in January 2021 for an undisclosed fee.

- A suit from **Sony Music** alleges Triller refused to pay millions of dollars in licensing for artists like Harry Styles, Britney Spears, and Lil Nas X. **Universal Music Group** hasn't sued, but it pulled its catalog from Triller in early 2021, citing nonpayment.
- After Triller revealed a \$14 million program to hire 300 top Black social media influencers on one-year contracts last fall, several creators said they weren't paid for their work.

The big takeaway: It wasn't so long ago—perhaps early 2021—that people were comparing Triller to TikTok. Today, thanks to mismanagement, that comparison is hard to imagine.

Twelve percent of communications specialists <u>planned to invest in Triller</u> as part of their 2022 influencer marketing strategy, compared with 31% for TikTok, per March Influencer Intelligence data. It's hard to imagine that gap narrowing if the survey were replicated today.

This article originally appeared in Insider Intelligence's Marketing & Advertising Briefing—a daily recap of top stories impacting the industry. Subscribe to have more hard-hitting takeaways delivered to your inbox daily.

- Are you a client? Click here to subscribe.
- Want to learn more about how you can benefit from our expert analysis? Click here.