Rise in fintech deals during H1 runs counter to wider M&A dropoff

Article



The news: Global fintech M&A activity rose in the first half of the year to defy a broader economic slump, according to Hampleton Partners.

By the numbers: A report by the M&A and corporate finance advisory firm found:



- Fintech M&A activity rose 46% YoY in H1 2022 to hit 591 deals, a 70% increase on the equivalent pre-pandemic period in 2019.
- Fintech valuations remained steady and were broadly in line with the levels of the past two years.
- Despite the crypto winter, deals among crypto and blockchain firms jumped 75% higher YoY through 107 transactions.

Fintech defies downturn: The total global M&A market fell by 20% YoY to \$2 trillion in the first half of 2022, per PwC. But fintechs have bucked the trend, driven by firms looking to snap up struggling startups at a discount.

<u>Fintech investment</u> has proven similarly resilient, dropping just 3% YoY, according to a <u>KPMG</u> report. The robust investment and deal activity highlight the buoyancy of the fintech market as firms and investors continue weighing options to buy businesses.

What's next? As a recession looms, the climate for H2 deals looks set to change dramatically from how the year began. But the change could help sustain fintech M&A activity.

Deployable private capital has reached its highest-ever level at \$3.6 trillion, according to Hampleton, representing around three times more than in 2008. This can help fuel potential deals just as fintech <u>valuations are falling</u> and some are being forced into <u>down rounds</u>. And deals completed during recessions tend to deliver healthy returns, according to Bain Capital research.

Fintechs do face a tougher climate, with more <u>layoffs</u> and lower valuations likely. **Goldman Sachs** is one of many firms <u>planning to cut jobs</u> in response to weaker dealmaking. But fintechs on the hunt for deals will still have opportunities as they enter a period of market consolidation

Top 10 Fintech Deals Worldwide, 2021

billions 1. Refinitiv \$15 2. Nets \$9 3. Adenza \$4 4. Robinhood \$3 5. Verafin \$3 6. Paidy \$3 7. Itiviti \$3 8. SoFi \$2 9. Divvy \$2 10. Tink \$2

Note: includes venture capital, private equity, and mergers and acquisitions Source: KPMG, "Pulse of Fintech H2'21," Jan 1, 2022

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