

## Many remittance recipients still rely on inperson retail locations

**Article** 



By the numbers: Remittance recipients rely on both digital and in-person avenues to collect their money.

 44% of remittance senders said their friends or family receive transfers directly to a bank account, per a <u>MoneyGram survey</u> conducted in June 2024.

- 38% said they receive the money in an app or digital wallet.
- And 38% said they receive the remittance at a walk-in location. This share bumps up to 45% for Hispanic remittance recipients.

Why this matters: Digital remittances are growing, but remittance providers also need inperson locations for recipients to collect their money.

A lack of physical touch points could cost money transfer organizations (MTO) payments volume—and hurt customer perception of their brands.

- 39% of remittance customers said they assume a provider that has both digital services and walk-in retail locations is more flexible.
- Another 39% said a provider that offers both is more accessible for the recipient.

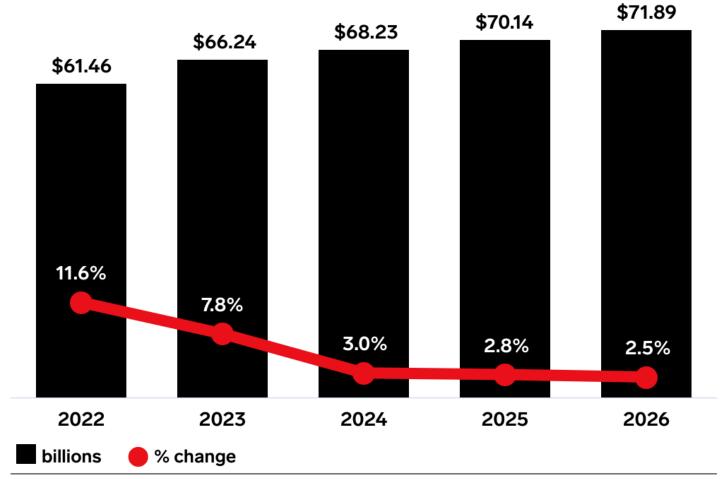
Our take: Remittances present a massive volume opportunity for payment providers. We forecast global remittance inflows will reach \$901.30 billion in 2025, growing 3.1% YoY.

Digital-only MTOs like **PayPal's Xoom** or **Wise** are <u>quickly growing</u> and eating into this market share. But traditional MTOs that offer both digital and in-person options, like **MoneyGram** or **Western Union**, should be able to hold their ground given the share of consumers who still rely on cash-based remittances.



## Remittance Inflow

## Mexico, 2022-2026



Note: Exchange Rate; the value of money sent by citizens working abroad to their country of origin; examples include a citizen of another country working in this country and sending money home through a financial institution or money transfer service (e.g., Western Union)

Source: EMARKETER Forecast, November 2024



This article is part of EMARKETER's client-only subscription Briefings—daily newsletters authored by industry analysts who are experts in marketing, advertising, media, and tech trends. To help you finish 2024 strong, and start 2025 off on the right foot, articles like this one—delivering the latest news and insights—are completely free through January 31, 2025.



If you want to learn how to get insights like these delivered to your inbox every day, and get access to our data-driven forecasts, reports, and industry benchmarks, <u>schedule a demo with our sales team</u>.

