



Could banks that decommission ATMs be closing the door on Gen Z customers?

Article



The trend: Although the demand for cash <u>remains steady</u>, the number of ATMs has continued to <u>decline</u> worldwide, and this trend is predicted to continue through <u>2028</u>.





How we got here: The pandemic marked a turning point for in-person banking services, which haven't bounced back.

- Consumers were originally wary of COVID-19 transmission at local branches and through the surfaces of ATMs and money. This aversion helped speed up industrywide digitization and increased consumer demand for online and mobile banking offerings.
- Later, as banks tried to <u>navigate</u> "the Great Transition," they sought to cut operational costs by reducing in-person services, including branches and ATMs.

But not everyone is happy about the reduction in in-person banking services: Multiple national governments are trying to turn this trend around to ensure their most vulnerable constituents still have access to cash.

- In the UK, which has lost over 28% of its ATMs since 2016, legislators have proposed new regulations that aim to guarantee that no person or business will be more than three miles from withdrawal/deposit facilities.
- Ireland also proposed <u>a new bill</u> that aims to ensure everyone around the country has access to cash.
- In the meantime, rural communities in the UK <u>increasingly depend on</u> alternative banking services, utilizing local post offices or community bankers which operate at scheduled times within rented spaces in community buildings.

ATMs could offer a competitive advantage: Since <u>Gen Z uses cash as a budgeting tool</u>, these young consumers could help maintain a steady demand for ATMs. In fact, <u>42.4%</u> of Gen Zers prioritize ATM proximity when choosing where to bank—the generation's top concern.

That means banks that go against the grain could strengthen their relationships with Gen Z by expanding their ATM presence, allowing users to easily find the nearest in-network ATM location through mobile apps, and marketing their dedication to ATMs.