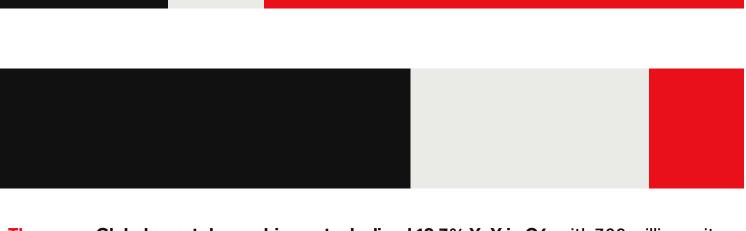
## Global phone shipments see worst quarterly drop in 10 years

**Article** 



The news: Global smartphone shipments declined 18.3% YoY in Q4, with 300 million units shipped globally, per <u>IDC</u>.

By the numbers: 1.21 billion smartphones were shipped in all of 2022, the lowest annual shipment total since 2013.



- Apple maintained its position as the leading smartphone maker in the world and shipped 72.3
  million iPhones in Q4, down 14.9% YoY.
- Samsung saw shipments decline 15.6% YoY to 58.2 million units.
- "We have never seen shipments in the holiday quarter come in lower," said Nabila Popal, research director at IDC.

A global problem: The plummeting demand for new devices worldwide will have a ripple effect across various regions.

- Smartphones are one of Korea's largest exports due to the dominance of Samsung as an Android OEM.
- They are also a key source of income for Vietnam, where various phone and component factories assemble the devices.
- Apple, whose iPhone 14 supply was constrained by China's factory closures, is looking to expand into India. Decreased demand could slow down expansion plans.

Smartphone industry faces challenges: The average length of phone ownership is increasing, with the majority of people holding on to their current model for more than three years, per <a href="LEEE.org">LEEE.org</a>. Expect demand for new smartphones to dwindle further in a down economy.

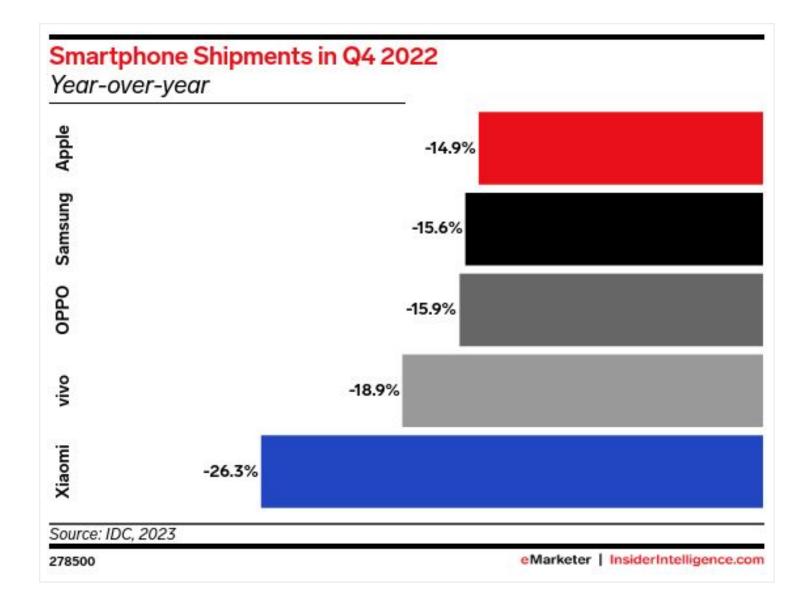
- Smartphone innovation has plateaued, with new devices offering incremental performance upgrades, slightly improved cameras, and larger displays.
- The <u>transition to 5G</u> was the last major innovation that required the adoption of new technologies.
- 5G markets are quickly saturating while emerging countries are still reliant on older 3G and
  4G networks and aren't likely to upgrade anytime soon.
- New form factors like foldables and dual-screen devices have not gained traction. Microsoft reportedly gave up on dual screens.

**Key takeaway:** The two areas that could wrestle the smartphone market from stagnating sales are pricing and innovation.

• The majority of smartphone profits come at the high end of the market. Very little disruption is happening in the entry-level and midrange.



 Innovation is a more difficult lever for smartphone makers who are now mostly focused on services and subscriptions rather than smartphone functionality.



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