Ford takes on EV challenge with \$7B investment in four new Tennessee and Kentucky factories

Article





The news: Ford announced plans to build its first new US assembly plant in decades, along with three battery factories intended to strengthen its position in the EV market, <u>per</u> The Wall Street Journal.

Why it's worth watching: Ford's announcement marks a major step toward fulfilling its pledge to shift its business toward EVs. It was one of the companies that made a <u>commitment</u> to President Biden that half of the cars and light trucks sold in the US by 2030 will be EVs.

- By 2025, Ford plans to build two battery factories in Kentucky and a third in Tennessee located alongside a new factory dedicated to electric pickups.
- Ford expects to spend \$7 billion on the project—it's the largest manufacturing investment in its history.
- Ford is collaborating with South Korean battery maker SK Innovation to contract the battery facility. The two companies will invest **\$11.4 billion in the future of EVs.**
- The factories will create 11,000 new jobs as well as helping to position Ford as a leading EV producer.

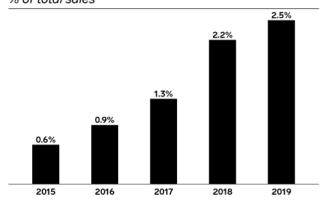
Why this could succeed: Ford has established a reputation as the leading truck manufacturer. Its F-Series pickup truck has been America's best-selling vehicle for 39 straight years and is the industry's top-selling truck for 44 consecutive years, per CNBC.

Ford has the market position to lead the move toward electric pickup trucks. The company says it is already seeing higher-than-expected demand for its forthcoming electric **F-150 Lightning pickup truck,** with more than 150,000 nonbinding reservations since its announcement in May.

- Ford's investment in three battery plants in collaboration with SK Innovation can help it build in-house expertise in EV battery technology tailor-fitted for its vehicles. This could help it avoid issues like its rival GM's \$2 billion Chevy Bolt EV battery recall.
- EV pickup trucks could potentially become the next area of growth for EVs. Pickups <u>outsold</u> <u>passenger cars</u> for the first time in 2020. Their popularity gives market leader Ford a rare opportunity to reshape the industry toward EV adoption.

Share of Total Electric Light Vehicle Sales Worldwide, May 2020

% of total sales



Source: EV-volumes and IHS Markit, "Light Vehicle Sales Forecast: May 2020" as cited in McKinsey & Company blog, July 17, 2020

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