Meta introduces new Alpowered advertising tools at NewFronts

Article





The news: At its NewFronts presentation Thursday, **Meta** gave advertisers a rundown of new and recently-introduced AI-powered tools to help advertisers improve their campaigns on Reels and other platforms.





- These tools include creator recommendations, AI-generated ad creative, and Reminder ads, all designed to boost performance and reach audiences more effectively.
- These new tools could significantly impact advertising strategies by leveraging AI to enhance creativity, targeting, and engagement.

Reels and creator updates: Meta's Creator Marketplace now offers AI-powered creator suggestions and filtering options to help brands find the right creators for their campaigns.

- The growing influence of creators on Reels and the new AI-powered tools for finding suitable creators could lead to more effective and resonant advertising campaigns.
- People share Reels 3.5 billion times daily, and 53% of people surveyed are more likely to purchase something promoted by a creator on Reels, according to Meta research.

AI-Powered Creative Tools: Meta is expanding the Image Expansion feature from Advantage+ creative to Reels, allowing for more natural-looking image ads on the platform.

- Advantage+ catalog ads now support multi-destination product ads for Reels, enabling dynamic product showcases.
- The integration of AI-driven creative tools specifically for Reels could help advertisers create more engaging and visually appealing ads, potentially leading to better performance.

Don't forget: Instagram's Reminder ads now allow advertisers to include links to products or sales, enabling direct conversions from Reels.

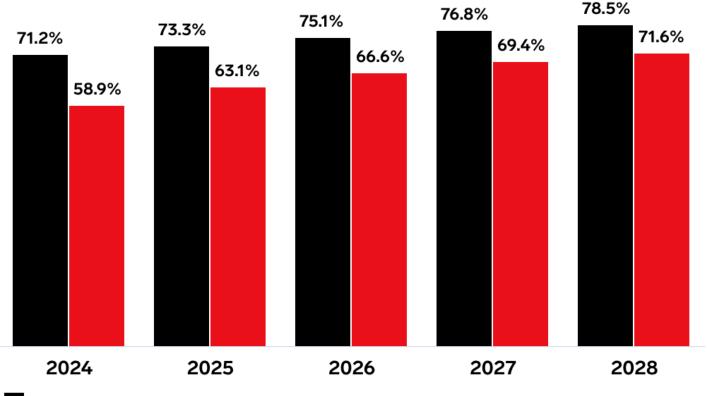
 Businesses can use Reminder ads to build excitement and drive interest before product launches or limited-time events. These ads could be a valuable tool for advertisers to generate anticipation and drive sales, especially for new product launches or time-sensitive promotions.

Our take: These new AI-powered advertising tools and features on Reels demonstrate Meta's commitment to build on <u>its Q1 results</u>, which placed a major emphasis on AI-infused advanced solutions for advertisers.

By leveraging AI for creative optimization, creator partnerships, and targeted ad formats, these updates have the potential to improve campaign performance on Reels—especially at a time when studies suggest the format would <u>greatly benefit from a **TikTok** ban</u>.

Marketers Using Instagram Reels For Influencer Marketing

US, 2024-2028



% of influencer marketers who use Instagram Reels for influencer m...

% of marketers using Instagram Reels influencer marketing

Note: Proprietary use of Instagram Reels for influencer marketing purposes by companies with 100+ employees; includes both paid and unpaid (i.e., noncash compensation such as free products or trips) brand-influencer partnerships Source: EMARKETER Forecast, March 2024



