## Annual digital health funding dropped in H1'22, but it's not all bad news

**Article** 



The news: Digital health startup funding dropped to \$10.3 billion in H1'22 from \$29.1 billion in H1'21, according to a new Rock Health Report.

But it's not all doom and gloom: VC funding is still higher than pre-pandemic levels.



Average US digital health funding during **H1'19 was \$8.1 billion** with an average of 414 deals, per Rock Health. That's **fairly consistent with 2018** (**\$8.6 billion** with 395 deals) **and 2017** (**\$6 billion** with 377 deals).

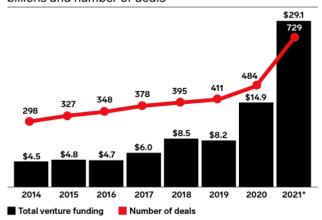
The fact that funding for H1 this year is still higher by more than \$4 billion versus prepandemic levels is a good sign for startups. <u>Inflation</u> and a <u>looming recession</u> aren't making healthcare investors as cautious as they were from 2017 to 2019.

**The larger trend:** Despite the annual funding drop this year, investors interest in Series A rounds hasn't unwavered.

- Series A rounds raised \$18 million in H1. That's the same as H1'21, according to Rock Health.
  - We witnessed the Series A funding wave occur over the past few months. Especially as <u>our previous prediction</u> that fertility and women's health startups would be a bright spot for funding this year rings true.
- For example, in April, women's health startup Evernow <u>raised</u> nearly \$29 million to support women through menopause.
- And in February, HerMD raised \$10 million in Series A funding to open new clinics and expand their telehealth offerings.
  - What's next? Series A funding activity is good news for entrants addressing nonclinical labor shortages—a major problem for health systems right now.
- Most health systems and physician groups are <u>behind</u> on their 2022 revenue goals—thanks in part to labor shortages. Almost half of health organizations say they're experiencing labor shortages in their billing departments, per R1 RCM.
- As a result, many health execs (26%) are interested in adopting new billing or revenue cycle management software to eliminate redundant systems.
- In fact, we already saw some digital health startups addressing nonclinical work gain traction during H1. **Hint Health** scored **\$45 million** to help its network of 2,400 direct primary care physicians manage enrollment and billing, for instance.

## **US Digital Health Venture Funding and Deals,** 2014-2021\*

billions and number of deals



Note: only includes deals greater than \$2 million; data comes from Rock Health's Funding Database; "through December 31, 2021 Source: Rock Health as cited in company blog, Jan 10, 2022 272843 InsiderIntelligence.cc

