Generative Al's actual use isn't meeting its perceived marketing potential—yet

Article









Though Marketers See GenAl's Potential, Its Use Is Still Limited in Key Areas

% of marketing professionals worldwide, April 2023 & Nov 2023

			59%
Copywriting	26%		
Data analysis			53%
		39 %	
Market research			48%
		35%	
Image generation		39%	
	16%	37%	
Customer service	11%	51%	
Software coding	1170	33%	
	8%		
SEO	30	0%	
	14%		
Respondents who see genAl's potential*			
Respondents currently using genAl**			
Note: n=1,000+; *April 2023 survey; **Nov 2023 survey Source: Mediaocean, "2024 Advertising Outlook Report," Jan 4, 2024			
350902	Insider Intelligence eMarketer		

Key stat: Marketers currently use generative AI the most for data analysis (39%) and market research (35%). Though 59% of marketers see potential for generative AI in copywriting, just 26% use it for that purpose, per Mediaocean.

Beyond the chart:

- The potential marketers saw for generative AI in April 2023 didn't match up with how they were actually using the tech in November 2023.
- Nearly one-fourth (24.0%) of people in the US will use generative AI at work in 2025, per our June 2023 forecast. That's up from 13.3% in 2023. As more people adopt the tech, it could fulfill its early potential.
- Marketers disagree over Sam Altman's prediction that generative AI will handle 95% of what they do today, but marketers should still be upskilling now for <u>how AI will impact creative</u> work.

Use this chart:

- Determine current and future use cases for generative AI.
- Demonstrate generative AI's progress.

More like this:



- Exclusive: Two-thirds of retailers expect to implement genAl in 2024
- 4 analyst suggestions for content marketers using generative AI
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