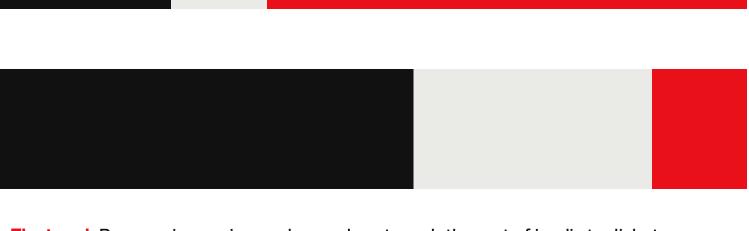
Consumers favor laws to limit costs of insulin

Article



The trend: Pressure is growing on drug makers to curb the cost of insulin to diabetes patients.

- On March 1, President Biden praised Eli Lilly for its \$35 cap on patients' out-of-pocket cost for its insulin products.
- On March 9, Sen. Bernie Sanders (I-VT), head of the Senate Health, Education, Labor, and Pensions (HELP) Committee, proposed legislation to limit the list price of insulin to \$20 per vial.



- Two weeks later, on March 14, Novo Nordisk, one of the largest global insulin makers, announced it would cut US list prices by up to 75%.
- French drugmaker Sanofi, another major insulin seller, has not announced price changes currently.

How we got here: <u>Insulin prices</u> in the US have skyrocketed more than 600% over the last 20 years, per a September 2022 NPR report.

- In the case of **Novo's NovoLog**, a five-pack of injection pens are listed at \$559, and a vial is \$298.
- After the cost cuts take effect in January 2024, prices would drop to \$140 for the pens and
 \$72 for the vial, per the Wall Street Journal.

Patients aren't the only ones concerned about the cost of diabetes treatment. **US employers** pay approximately \$245 billion each year to cover treatment and drugs for diabetic employees, per a study by Nomi Health.

- Of that, \$175 billion annually goes to direct medical and pharmacy costs.
- \$70 billion is the indirect cost to employers from employee absenteeism, reduced productivity, and diabetes-related disability, the study showed.

The pressure heats up: Healthcare is already a hot topic in 2023, as the US presidential campaigns get under way. Consumers are paying attention.

- 53% of US adults polled by The Economist and YouGov in early March said either they or someone they know uses insulin.
- 73% either strongly or somewhat support laws that set limits on how much companies can charge for insulin (53% strongly and 20% somewhat).

Our take: Drug prices are a major concern for Americans, and they're ready for the government to help.

- 37% of respondents in the Economist/YouGov poll said they hadn't filled a prescription because they couldn't afford it.
- Total prescription drug spending in the US will reach \$620.3 billion in 2023, we estimate, and will rise to \$730.5 billion in 2026.



Consumers will spend \$224 per person (including children) this year, and we project that cost will rise to \$279 per person in 2026.

Total Prescription Drug Spending per Year, per Person US, 2022-2026 \$2,109.55 \$2,011.61 \$1,917.42 \$1,826.88 \$1,739.88 5.0% 5.0% 4.9% 5.0% 4.9% 2022 2023 2024 2025 2026 dollars % change Note: total dollars spent on prescription medications by all payers Source: eMarketer, June 2022 eMarketer | InsiderIntelligence.com

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