

## Twitter squares off against Apple

## Article



**The news: Elon Musk** fired a salvo of Tweets chastising **Apple** for pulling its ads on **Twitter** and claiming Apple threatened to "withhold" Twitter from the App Store, setting up a conflict with tech's biggest superpower, per <u>The New York Times</u>.

**Why it's worth watching:** The speculation is that Musk wants to transition Twitter away from its ad-supported revenue model into <u>a subscription-based service</u>. This, however, will result in Apple's **App Store** taking up to 30% of subscription revenues on mobile devices and **Google Play** similarly taking a 15% cut.

- Apple made up 4% of Twitter revenue in Q1, spending \$48 million in the quarter effectively making it the <u>biggest ad buyer on the platform</u> according to documents reviewed by The Washington Post.
- Apple has since paused Twitter advertising. This prodded Musk to go on the offensive.
- "What's going on here @tim\_cook?" <u>Musk tweeted</u> Monday, also tweeting, "Apple has mostly stopped advertising on Twitter. Do they hate free speech in America?"
- "Apple has also threatened to withhold Twitter from its App Store, but won't tell us why," Musk said, but with no proof of any warning.

**Rallying regulators:** Musk's unverified accusations against Apple could provide new evidence that it's time for Congress to rein Apple in, Republican lawmakers said.

"Apple and Google currently have a stranglehold on companies and have used their leverage to bully businesses," said **Sen. Marsha Blackburn** (R-Tenn.), who is a co-sponsor of the <u>Open</u> <u>Markets Act</u>.

**Apple's next move:** In an interview on **CBS Morning** two weeks ago, Apple CEO **Tim Cook** said, "I don't think anyone wants hate speech on their platform, so I'm counting on them to continue to (moderate abusive content)."

- Twitter, which plans to launch its Twitter Blue paid subscription December 2, has plans to reinstate tens of thousands of banned accounts, per <u>Insider</u>.
- Since Musk's takeover, <u>sexist and racist slurs exploded</u> on the platform by 500%, per Network Contagion Research Institute (NCRI).
- Apple has managed to regulate the content on similar services like **Discord** and **Tumblr**—it also banned "free speech" app **Parler** until the service instituted ways to prevent calls for violence.

**The key takeaway:** Musk is going up against a wealthy, powerful company that also has a lot of sway in the tech industry. Apple brought **Facebook** to its knees with its <u>AppTrackingTransparency</u> feature and could use advertising or an App Store ban to stop Twitter's momentum.

Twitter has already <u>violated</u> the App Store's terms of service by allowing spam, disinformation, and banned content, giving Apple reasons to shut them out.

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