

# The top 10 apparel retail sites by unique visits

# Article





Top 10 US Apparel Retail Sites, Ranked by Unique Visitors, June 2024

millions

| 1. Shein  |
|---|
| 46.9  |
| 2. Nike   |
| 16.2  |
| 3. Gap Inc.   |
| 11.5  |
| 4. Nordstrom  |
| 10.5  |
| 5. Victoria's Secret  |
| 7.3   |
| 6. adidas   |
| 6.6   |
| 7. Skechers   |
| 6.1   |
| 8. StockX   |
| 5.9   |
| 9. JustFab  |
| 5.5   |
| 10. Urban Outfitters  |
| 4.3   |
| Note: total digital population includes desktop and mobile<br>Source: Comscore Media Metrix Multi-Platform, "Retail - Apparel, Total Digital Population,<br>June 2024, U.S.," Aug 9, 2024 |
| 287129 <b>EMARKETER</b>   |

**Key stat:** Shein was the No. 1 apparel retail site among US visitors in June, with 46.9 million unique visits, according to Comscore data.

# **Beyond the chart:**

- Shein's US success has come from ad blitzes. The company spent \$300 million to \$400 million on marketing and consumer acquisition in 2023, per estimates by Bernstein analyst Robin Zhu reported by The Information.
- Shein shoppers were less likely than <u>Amazon</u> shoppers to complete an apparel purchase, per Tinuiti data from March 2024. (The Comscore data does not reflect unique visits to Amazon as it is not strictly an apparel retailer.)

## Use this chart:

- Demonstrate the impact of <u>marketing</u> on a brand's digital presence.
- Evaluate apparel <u>ecommerce</u> competitors.

### More like this:

- 5 charts on Amazon shoppers
- 5 charts on Gen Z's shopping habits across beauty, apparel, and more
- In-store is the most popular way to discover clothing brands and products
- 3 challenges brands face with the growth of retail marketplaces

Note: Data was provided to EMARKETER by Comscore.

